

Business Opportunities in Urban Services

Central and West Asia

Spanish Trade Mission in ADB

30 June 2010

Manila, Philippines



Presentation Structure

- Business Focus
- Central Asia
- South Caucasus
- Pakistan



Business Focus





Region and Sectors



– Region

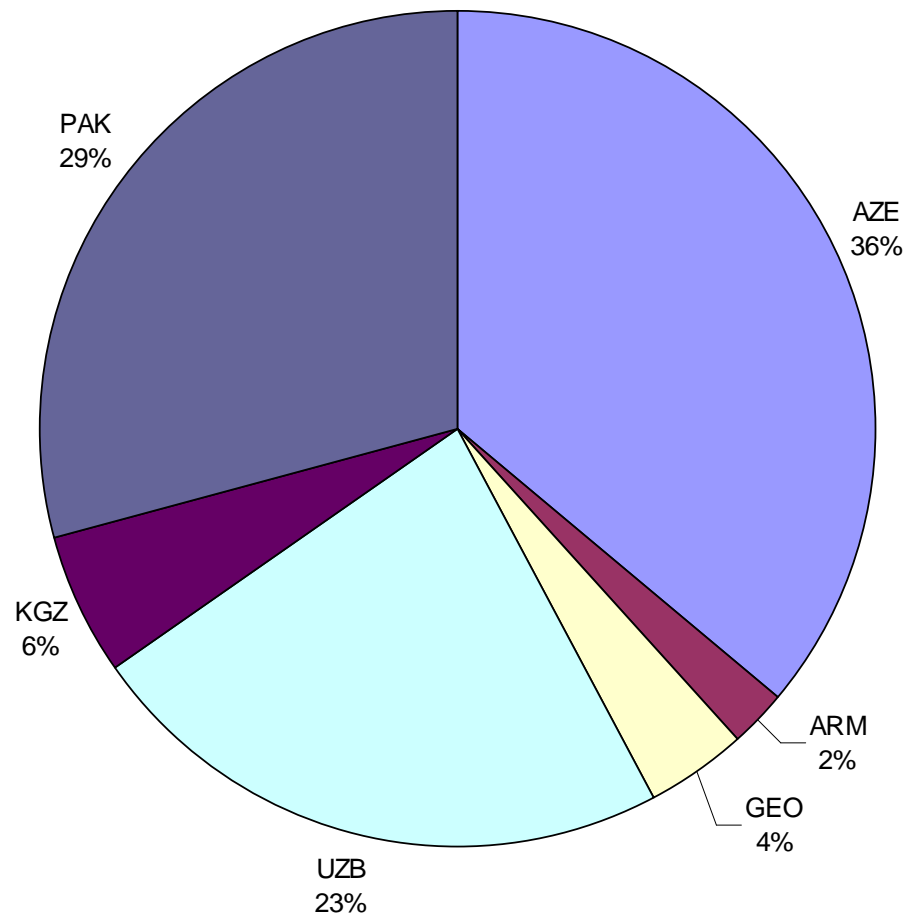
- South Caucasus
- Central Asia
- Pakistan

– Sectors

- Water Supply
- Sewerage & Sanitation
- Solid Waste Management
- Urban Transport
- E-governance



Business Portfolio

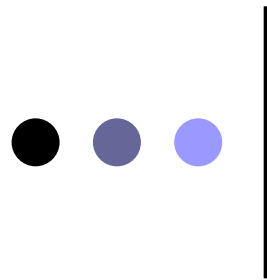


- Portfolio
 - \$783 million approved
 - \$960 million in 2009
 - \$1.1 billion in 2010
- Technical Assistance
 - Project preparatory, policy and advisory, and capacity development
- Loans and Grants
 - 6 countries
 - 10 ongoing projects
 - \$1.74 billion lending



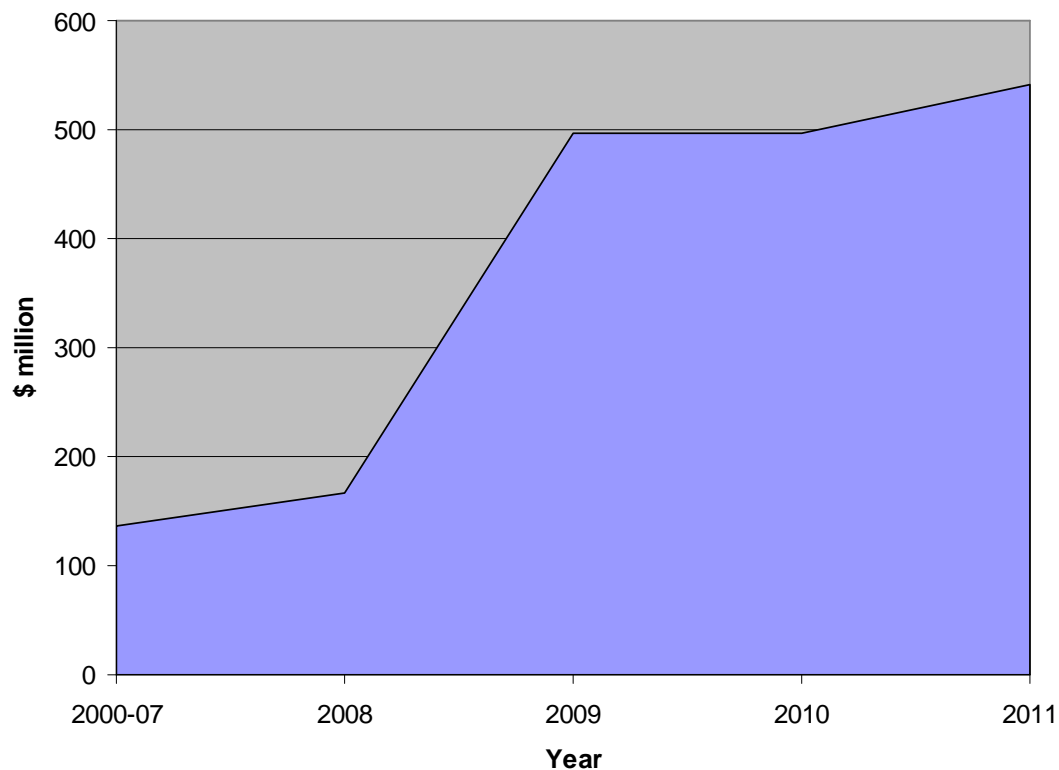
Central Asia





Program

CWUS Lending Portfolio - Central Asia



– Existing Portfolio

- \$497 million in water supply and sanitation
- \$300 million multitranche loan to Uzbekistan

– Pipeline

- \$20 million in urban development – Kyrgyz Republic
- \$25 million in water supply and sanitation – Kyrgyz Republic
- Two multitranche loans for Urban transport in Turkmenistan and Kazakhstan under discussion



Contracting Opportunities

Country	Sector	Investment Program or Project	\$ mn
UZB	WSS	Kashkadarya & Navoi Rural Water Supply & Sanitation Sector	25
UZB	WSS	Surkhandarya Water Supply & Sanitation Project	30
UZB	WSS	Water Supply & Sanitation - MFF	300
KGZ	WSS	Community based infrastructure Services Sector project*	30
KGZ	WSS	Issyk-Kul Sustainable Development Project – Phase 1	30
KGZ	WSS	Issyk-Kul Sustainable Development Project – Phase 2	25
KGZ	WSS	Bishkek-Osh Urban Development	20
			460



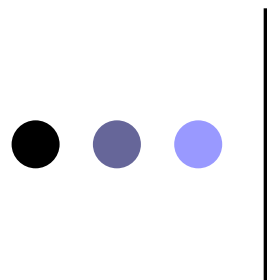
Consulting Opportunities

- Project Preparation
 - KGZ: Bishkek-Osh Urban Development
- Loan
 - UZB: Water Supply & Sanitation MFF
 - KAZ: Sustainable Urban Transport Program
 - TKM: Sustainable Urban Transport Program
 - REG: Promoting Environmentally Sound Urban Development in Central West Asia



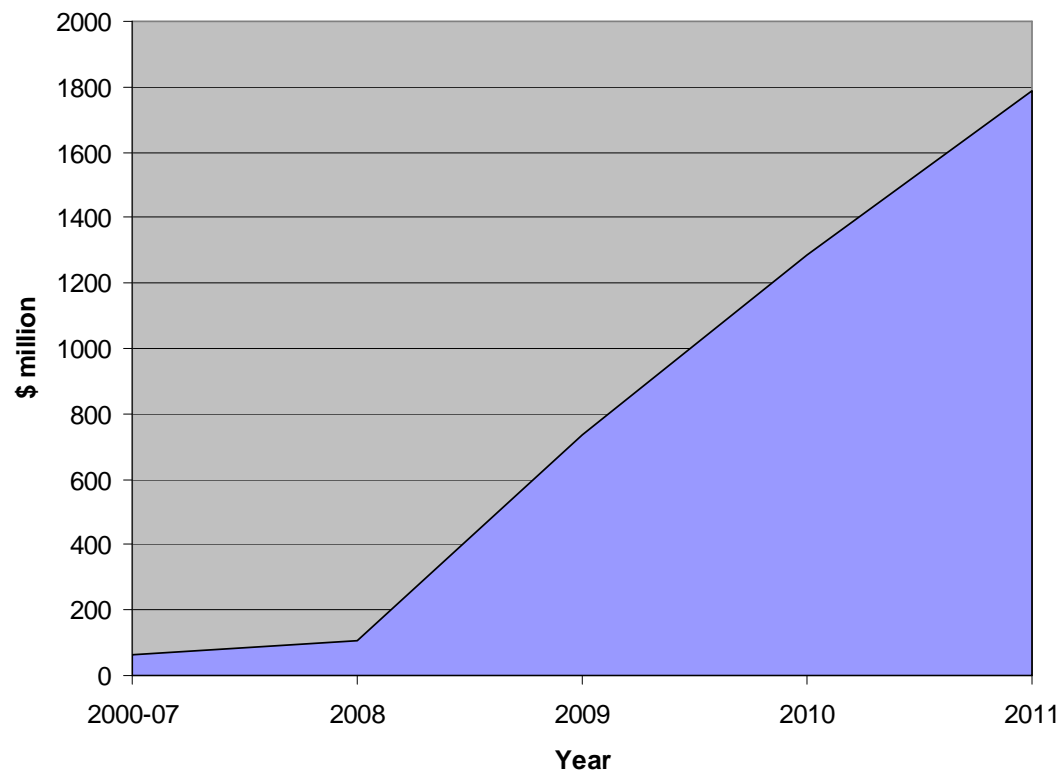
South Caucasus





Program

CWUS Lending Portfolio - South Caucasus



– Existing Portfolio

- \$736 million in water supply and sanitation
- \$600 million multitranche loan to Azerbaijan

– Pipeline

- \$600 million in urban transport – Armenia and Georgia
- \$500 million in water supply and sanitation – Georgia
- \$300 million in urban development – Armenia



Contracting Opportunities

Country	Sector	Investment Program or Project	\$ mn
AZE	WSS	Urban Water Supply & Sanitation - MFF	600
ARM	UT	Yerevan Urban Transport Project - MFF	300
GEO	UT	Georgia Sustainable Urban Transport Program – MFF	300
GEO	WSS	Georgia Urban Services Improvement Investment Program - MFF	500
			<hr/> 1,700



Consulting Opportunities

- Capacity Development
 - GEO: GIS-based WSS Utility Management System (2010)
 - GEO: Urban Transport Sector Management (2010-2011)
 - ARM: Urban Transport Sector Management (2011)

- Loan
 - GEO: Georgia Urban Services Improvement Investment Program (WSS, 2010-2011)
 - ARM: Armenia Urban Development Project (Multi, 2011)
 - ARM: Urban Water Supply & Sanitation - Phase 2 (2011)
 - AZE: Sustainable Urban Transport Program (2011)

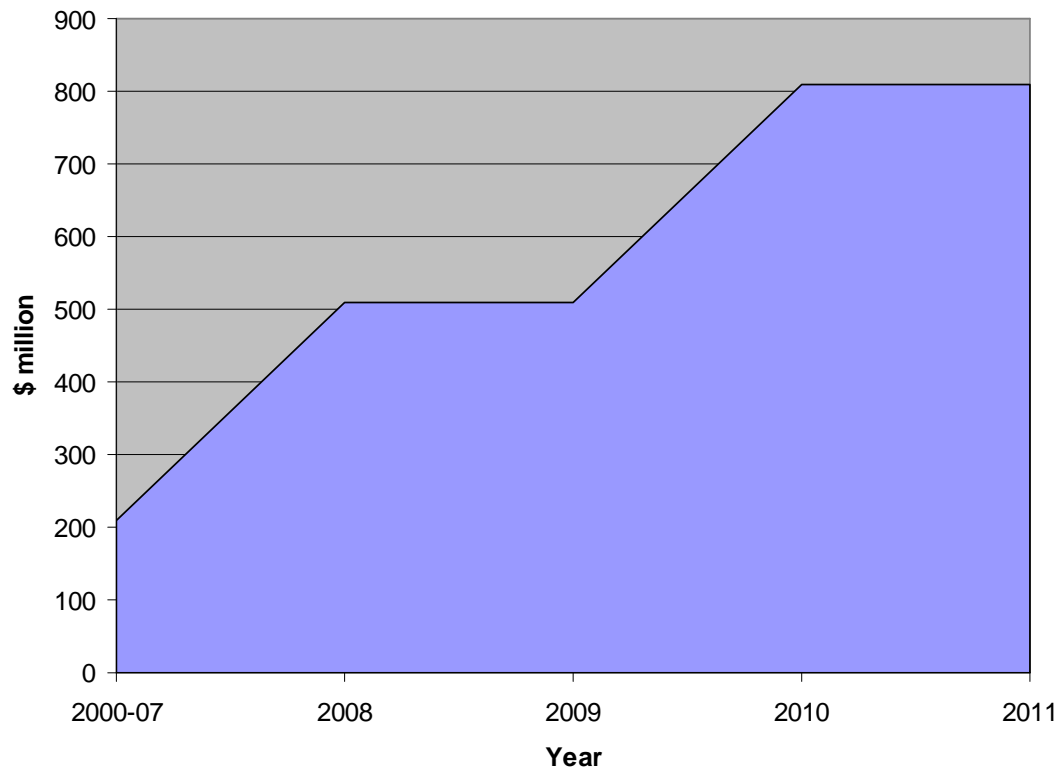


Pakistan



Program

CWUS Lending Portfolio - Pakistan



– Existing Portfolio

- \$510 million in water supply and sanitation
- \$300 million multitranche loan to Sindh Province for intermediate cities

– Pipeline

- \$300 million multitranche loan to Punjab Province to develop intermediate cities (WSS and UT)



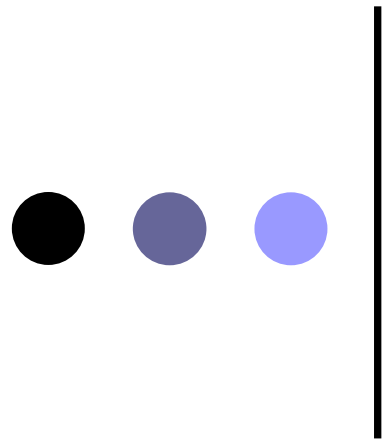
Contracting Opportunities

Country	Sector	Investment Program or Project	\$ mn
PAK	WSS, SWM	Sindh Cities Improvement Investment Program - MFF	300
PAK	WSS, SWM, UT	Punjab Cities Improvement Investment Program - MFF	300
			<hr/> 600



Consulting Opportunities

- Capacity Development
 - Promoting Efficient utilities and Regulatory Reform - Sindh (2011)
- Loan
 - Sindh Cities Improvement Investment Program
 - Punjab Cities Improvement Investment Program



Thank You

Central and West Asia Department
Urban Services Division

Rowena Diamat
rdiamat@adb.org