

## **SPAIN – UNITED STATES BUSINESS SUMMIT**

**PROGRAM** (v06/09)

## **VENUE**

HOTEL MARRIOTT MARQUIS HOUSTON 1777 Walker Street, Houston Texas 77010, USA

## 16.45 - 17.15 Registration of the Spanish companies

# 17.15 - 18.20 "The current situation of the US market. Aspects to be considered for the development of business projects in the country"

Venue: Briargrove Room

### General overview

- María Jesús Fernández, Economic and Trade Counsellor, Trade Commission Spanish Embassy in Chicago
- Alberto Cerdán, Economic and Trade Counsellor, Trade Commission Spanish Embassy in Los Ángeles
- Javier Yraola, Economic and Trade Counsellor, Trade Commission Spanish Embassy in Miami

#### Spanish companies with presence in the US

- Alejo de Llopart-Mascaro, Vice President Operations and Sales, Laboratorios Rubio
- Jorge Cabal Alonso, SVP Business Development, Naturgy Renewables, U.S.
- Alex Cubas, Director of Sales-Solar & Storage Division, Power Electronics

## Financial solutions for Spanish Multinationals in the US

 Jaime Uscola, Head of International Business and Corporate Products, Banco Santander

## Spanish Investment in Latin America and Trade Relations with the USA

Manrique Blen, Regional Director Latam, Auxadi

## Closing remarks by Elisa Carbonell, CEO, ICEX Spain Trade and Investment

(Closed-door session for the Spanish companies in ICEX's delegation)

19.00 - 21.00 Networking cocktail offered by ICEX Spain Trade and Investment and chaired by the Minister for Economy, Trade and Business of Spain. Greeting to the participating Spanish companies.

Venue: Kingwood Room

## 08.45 - 9.15 Registration and networking

(Welcoming coffee)

## 09.30 - 10.00 Inaugural Session of the "Spain-United States Business Summit"

Venue: River Oaks Room

## Welcoming remarks:

Martha Castex-Tatum, Mayor Pro Tem City of Houston

Screening of a short video on the role of Spanish companies in United States and bilateral relations with US companies (5min)

## ❖ Opening Speech:

- Carlos Cuerpo, Minister for Economy, Trade and Business of Spain
- ✓ Master of Ceremony María Jesús Fernández, Economic and Trade Counsellor, Trade Commission Spanish Embassy in Chicago

## 10.00 - 10.50 Round table - "Doing Business in Spain-Doing Business in United States"

Venue: River Oaks Room

Based on their own experience, Spanish and US companies will reflect on business climates in both countries. Are both cultures a good business match? What are the main challenges and opportunities in each market?

## Participants:

- Javier Sevilla, CEO Flatiron Dragados (ACS)
- Guillermo Eguidazu Chapa, CEO Viscofan USA Inc.
- Victor Romia Portoles, Director for North America Customer Fulfillment, Amazon
- Brad Purtell, Vice President of Invenergy Services Business Development, Invenergy

Moderator: Elisa Carbonell, CEO, ICEX Spain Trade and Investment

## 10.50 - 11.00 Public Private Partnerships

Venue: River Oaks Room

- Inmaculada Riera, CEO, Spain Chamber of Commerce
- Marta Blanco, President, International Relations Committee, Spanish Confederation of Business Organizations (CEOE)

## 11.00 - 11.30 Networking coffee-break

#### 11.30 - 12.00 Fireside chat

Venue: River Oaks Room

## 12.00 - 13.00 Sectorial Panels (simultaneous):

## The Future of Texas Electricity Supply and Transport

Venue: Briargrove Room

## Participants:

- Muss Akram, VP Utility Strategy, CenterPoint Energy
- Kenneth B. Medlock III James A. Baker, III, and Susan G. Baker Fellow in Energy and Resource Economics, and Senior Director of the Center for Energy Studies, Baker Institute for Public Policy, Rice University
- Carlos Aparicio, VP Operation Manager North America, Técnicas Reunidas
- Pablo Sánchez, COO, Elecnor Belco

Moderator: George Y. Gonzalez, Partner, Haynes & Boone

Q&A

#### Smart Infrastructure & Tech Solutions

Venue: River Oaks Room

## Participants:

- Ignacio Gastón, CEO, Ferrovial Construction
- Varuna A. Singh, PE. Houston Deputy Chief Engineer, Texas Department of Transportation
- Jim Szczesniak, Director of Aviation for the Houston Airport System (HAS),
  Houston Airports
- Ryck Byrnes, Chief Infrastructure Officer, Port of Houston

<u>Moderator</u>: Carla Arimont, Founder&Managing Partner, Lincoln Leadership Advisors

Q&A

## International Collaboration in Space

Venue: Meyerland A Room

## Keynote Speaker:

■ Norman Garza, Executive Director, Texas Space Commission

## Participants:

- Pablo Gallego, Senior Vice President, Sales & Customers, PLD Space
- Matt Ondler, Chief Strategy Officer, Axiom Space
- Scott Rodriguez, Vice President Government Programs, Voyager Technologies
- Carlos García-Galan, Gateway Deputy Program Manager, NASA
- Eduardo García Lama, Mission Control Lead, NASA

Moderator: Ernesto Álvarez, Aeronautical Engineer, NASA

Q&A

Life Sciences: key enablers for a sustainable market entry

Venue: Meyerland B Room

## Participants:

- Verena Kallhoff, Director, Global Life Sciences, Greater Houston Partnership
- Robert Peroni, Venture Capital and International Business Development Director, Gener8tor

Q&A

13.00 - 14.30 Networking lunch

Venue: Houston Foyer

14.30 - 17.00 B2B meetings/ Organized visits

Venue: Hunter's Creek Room

(Only for Spanish companies that have applied for this service)

Friday, June 13th, 2025

09.00 - 14.00 Organized visits / B2B meetings (at the local companies' headquarters)

(Only for Spanish companies that have applied for this service