

**CALL FOR A CONSTRUCTION TENDER AT THE FOLLOWING TRADE FAIR:
INTERNATIONAL ASTRONAUTICAL CONGRESS (IAC) 2026**

Economic and Commercial Office of Spain in Ankara on behalf of ICEX SPAIN TRADE AND INVESTMENT, E.P.E. (hereinafter referred to as ICEX), hereby convenes a tender for the construction, assembly, maintenance and dismantling works of the Pavilion of Spain at the following International Trade Fair:

Trade Fair	Date	Venue	Estimated surface
International Astronautical Congress (IAC) 2026	5th to 9th October 2026	NEST Convention Centre. Belek, Antalya (Türkiye).	115,5 sqm

Tender bidding specifications (VAT excluded). If due to the nationality of the company, taxes associated with the execution of this contract are not applicable, please indicate expressly in the tender (Document 3).

ICEX is a Spanish institution based in Spain for all purposes.

ICEX will evaluate the tenders based on the offered prices, excluding VAT.

All tenders must be submitted in EUR excluding VAT (taxes must be clearly described and separated).

Estimated surface: **115,50 sqm.**

The price offered shall be of maximum **550 €/sqm**; expenses and any applicable VAT included.

The price tendered by the bidding company for the estimate **115,50 sqm** of the net surface of the Pavilion may not exceed **63.525 € – 550 €/sqm x 115,50 sqm –**, VAT excluded. Any quotation exceeding this amount will be dismissed.

The above total amount **63.525 €** (sixty-three thousand five hundred and twenty-five euro) has been calculated based on the occupancy estimation. The final price to be paid to the awardee company will reflect the number of sqm of booths eventually built.

The companies wishing to participate in the tender must send the documentation exclusively in digital format (PDF), ONLY to the e-mail tenders@icex.es no later than **July 3rd, 2026, at 02:00 PM. Türkiye local Time (TRT – UTC+03:00)**. Proposals not submitted within the deadline will be automatically excluded.

Türkiye Ankara, on the date shown by signature.

ICEX's Board of Directors

By Delegation (Resolution of 5 March 2025

BOE [Official State Gazette] n°. 67 of 19 March 2025 and by virtue of a special power of attorney granted before a notary on the date Mai, 25th, 2026

Natalia Cabrera García-Armenter

Economic and Commercial Attache in Ankara-Türkiye Türkiye

BIDDING SPECIFICATIONS GOVERNING THIS TENDER

SECTION A- GENERAL TERMS AND CONDITIONS

FIRST- Object

The object of this Tender is the selection of a Contractor who shall be awarded the execution of the construction, assembly, maintenance and dismantling works concerning IAC 2026 and the purpose of the same is to achieve the best ratio between price and quality, wherefore ICEX is entitled to award the Tender to that Construction Company which, at its sole judgement and pursuant to the offer submitted, provides the best terms.

Trade Fair	Date	Venue	Estimated surface
International Astronautical Congress (IAC) 2026	5th to 9th October 2026	NEST Convention Centre. Belek, Antalya (Türkiye).Türkiye	115,5 sqm

If the trade fair organization decides to move the date of the show to a new date in 2026, postpone its celebration to 2027, or even cancel 2026 edition so that the show would be held in 2027, it will be understood that the established agreement between the successful Awardee of the tender and ICEX will be valid for the decoration of the Pavilion of Spain at the IAC 2026 on those new dates.

Consequently, after signing the contract, the Awardee will not start any production work until ICEX gives the appropriate instructions once the definitive fair dates have been set. These instructions will be given sufficiently in advance so that all the works can be accomplished.

SECOND. - Award Procedure

The selection of the awardee company of this Tender shall be conducted, pursuant to the internal regulations of ICEX, and following the application of objective criteria which are listed here below, based on the weighted values assigned to each of them.

CRITERIA		MÁX. POINTS
<u>DOCUMENT 3: ECONOMIC OFFER AND AUTOMATIC CRITERIA</u>		30
C.1. Economic Offer /Budget (Economic Offer /Budget must be in Document 3).		30
Most economic offer: maximum score. Rest of the offers: formula to be applied: "points per offer = (most economical offer price / each offer price) X maximum score per criteria"	MAX: 30	
<u>DOCUMENT 2: CRITERIA TO BE EVALUATED BY MEANS OF A VALUE JUDGMENT</u>		70
C.2. Understanding of the design Criterion to be evaluated by means of a value judgment <u>must be in Document 2</u>		10
Correct comprehension of the project based on layouts and views provided by the bidder. The inclusion of aesthetic improvements over the proposed design will be considered a value-added element.		
• Visual coherence and harmony. Integration with brand identity and overall concept (<u>max.3 points</u>)	MAX: 3	
• Design quality and creativity: Added visual value compared to the baseline design (<u>max. 3 points</u>)	MAX: 3	
• Material and finish upgrades: Improvement in perceived quality of materials (<u>max. 4 points</u>)	MAX: 4	

C.3. Quality of materials proposed. (Criterion to be evaluated by means of a value judgment must be in Document 2) Degree of compliance with tender specifications of all the main elements of the project, based on the samples, pictures, descriptions and construction details provided by the bidder.		58
1. FLOORING: • Good quality for platform finishing, ensuring a neat and attractive appearance (<u>max.1 point</u>) • Perimeter of the platform perimeter trim of the platform shall be coordinated with the floor finish (<u>max. 1 point</u>).	MAX: 2	
2. WALLS: • Quality of appearance and compliance with the requirements set out in the specifications for the overall design of the walls (<u>max. 4 points</u>) • Good quality of the exhibitor modules, evaluated through representative sections of the most important or most complex parts (<u>max. 8 points</u>)	MAX: 12	
3. FURNITURE: • Good quality of the meeting desk evaluated through construction details and drawings prepared by the bidder, or photographs of the meeting table and overhead lighting (<u>max. 3 points</u>) • Good quality of the chairs evaluated through construction details and drawings prepared by the bidder, or photographs (<u>max. 1 point</u>) • Good quality of the stools evaluated through construction details and drawings prepared by the bidder, or photographs (<u>max. 1 point</u>) • Good quality of the sofas/puffs evaluated through construction details and drawings prepared by the bidder, or photographs (<u>max. 1 point</u>) • Good quality of the counters evaluated through construction details and drawings prepared by the bidder, or photographs (<u>max. 1 point</u>)	MAX: 7	
4. SIGNAGE: • Good quality of the back wall signage evaluated through construction details and drawings prepared by the bidder, or photographs (<u>max. 2 points</u>) • Good quality of the overhead signage evaluated through construction details and drawings prepared by the bidder, or photographs. Additional value will be assigned to solutions that incorporate integrated lighting within the structure, enhancing both functionality and visual appeal. (<u>max. 7 points</u>) • Adequate design of the support system for the lettering, evaluated through construction details and drawings prepared by the bidder, or photographs (<u>max. 2 points</u>)	MAX: 11	
5. GRAPHICS: • Good quality of graphics in ICEX area (counter back wall, QR code, side wall graphics) (<u>max. 2 points</u>) • Good quality of graphics in exhibitor area (meeting desk, modules and counter) (<u>max. 2 points</u>)	MAX: 4	
6. AUDIOVISUAL: • Audiovisual equipment: Image quality (resolution, brightness, contrast, and colour accuracy)	MAX: 13	

and performance of the proposed audiovisual system will be evaluated. Additional value will be assigned to proposals that maximize the dimensions of the straight videowall within the available space. The system shall ensure uniform image quality, precise panel alignment, and structural stability across the entire surface (<u>max. 8 point</u>) Proposals will be positively evaluated based on the degree of concealed integration of audio, microphone, and presentation support systems, ensuring minimal visual impact while maintaining full operational performance and compliance with acoustic requirements (<u>max. 5 point</u>)		
7. ELECTRICITY AND LIGHTING: - Good planification of the lighting, valued through plans or diagrams showing the number of light points, types of light, and where they are to be placed (<u>max. 2 points</u>) - Good planification of the electrical outlets, valued through plans or diagrams (<u>max. 1 point</u>) - As an alternative to the articulated arm spotlight, quality proposals that aesthetically integrate the lighting into the top part of the table will be positively valued (<u>max. 6 points</u>)	MAX: 9	
C.4. CLEANING (Criterion to be evaluated by means of a value judgment. It must be included in Document 2.)		1
Clear planning of cleaning tasks: timely execution, sufficient and properly trained staff, provision of a small cleaning kit for each exhibitor to allow last-minute touch-ups (<u>max. 1 point</u>)	MAX: 1	
C.5. ENVIRONMENTAL CRITERIA. (Criterion to be evaluated by means of a value judgment must be in Document 2)		1
- The proposal includes a description of the materials whose composition is recyclable and respectful of the environment as well as proposals associated with the elimination of single use materials. Certification of timber and/or forestry products derived from sustainably managed forests. Use of eco-labelled products or other equivalent quality marks. Use of materials from recycling processes. (<u>max. 0.5 point</u>) - The proposal includes a description of the waste policy for deteriorated materials that will no longer be used at the fairs subject for this tender as well as proposals for reuse, recycling, destruction, etc. Reduction of waste generation. Minimize waste production and recycling. (<u>max. 0.5 point</u>)	MAX: 1	
TOTAL		100

Responses for C2 to C5, both inclusive (Document 2) will be scored as follows:

0% of allocated points	Not enough information
25% of allocated points	Almost adequate
50% of allocated points	Adequate
75% of allocated points	Very Good
100% of allocated points	Excellent

The proposals that do not reach at least 50% of points (35 points) from section C.2. to C.5. will be automatically excluded.

Tiebreaker Criteria.

In the event of a tie in the score obtained by two or more bidders, it will be resolved by applying the social criteria indicated below, in order and referring to the end of the proposal submission period. The supporting documentation of the tiebreaker criteria referred to in this clause will be provided by the bidders at the time the tie occurs, and not beforehand.

- Greater percentage of workers with disabilities or in a situation of social exclusion in the workforce of each of the companies, prioritizing in case of equality, the greater number of permanent workers with disabilities in the workforce, or the greater number of workers included in workforce.
- Lower percentage of temporary contracts in the workforce of each of the companies.
- Greater percentage of women employed in the workforce of each of the companies.
- The tie if the application of the previous criteria had not given rise to a tiebreaker.

ICEX reserves the right to collect information on any incomplete aspects or questions that may arise from the bids submitted by the participating companies. Participating companies must correct the defects by the deadline indicated in each case.

Every Company taking part in the tender shall receive appropriate notice on whether ICEX has decided to award them the Contract or otherwise.

ICEX may consider that no bidders qualify for the award of the tender if following the bids and documents submitted these do not comply with minimum requirements like solvency of the Contractor, the technical project, its suitability, or the prices quoted.

ICEX reserves the right to revoke the award at any time if the winning bidder fails to fulfil any of the requirements in the Call for Bids and the General Terms and Conditions governing the tender.

The bidder with the highest score will be informed of the award as soon as possible.

THIRD. - Award sum

The price submitted by the bidders must include all costs associated with the construction of the pavilion and any services required within the Fair for the execution of the Contract. No supplementary or additional charges will be accepted

The price offered by the bidders shall include, among others, all expenses even those regarding fluctuations in exchange rates and cannot be modified during the period of the contract and, if applicable, its extension, unless express Contract thereon by the Parties.

The price tendered by the bidding company for net surface may not exceed **SIXTY-THREE THOUSAND FIVE HUNDRED AND TWENTY-FIVE EUROS (63.525 EUR) – 550 €/sqm x 115,50 sqm**. VAT excluded.

Any quotation exceeding this amount will be dismissed.

This is an estimated cost; if the sqm or elements of the Pavilion vary, it will imply a variation of the cost, according to the price per Sqm.

The price per sqm tendered must include all works regarding the construction, assembly, provision and connections of additional mechanisms and devices necessary to make all the equipment work, even those rented by the exhibitors such as refrigerated displays, audiovisuals, etc., maintenance and disassembly of the Spanish Pavilion, as well as all expense items arising from transport from and to the site where the Fair is held, and the necessary equipment for assembling and dismantling the Pavilion,

warehousing and transport of loads within the Fair and, as previously mentioned, rental of whatever other services are required within the Fair in order to execute the Contract.

The price must include all costs associated with the construction of the pavilion and any services required within the Fair for the proper execution of the Contract, including, but not limited to, the following items. Any works, services, materials or activities that, although not expressly listed herein, are necessary for the complete and proper execution of the Pavilion shall also be deemed included in the tender price:

- **Set up, maintenance and dismantling labours**, supervisor labours, Truckage charges, disposal costs, management fees, or the production and hanging labour (installation and dismantling) of all the hanging elements if required.
- **Riggings** if required
- **Disposal of Waste**. The wastes from the exhibition, used materials, and all other wastes in and around the booth shall be removed by the awardee (Construction and exhibitors wastes). The expenses for the disposal work shall be borne by the awardee. This cost will be included in the tender price.
- **Water Supply and Drainage Facilities**. All piping works shall be borne by the Awardee.
- **Cleaning** of the Pavilion during assembly and dismantling periods.
- **Civil liability insurance** that covers any claims filed following personal or property damages or losses suffered by workers, exhibitors, visitors, or any other person during, or consequently, of the assembly, dressing or dismantling of the Pavilion.
- **Handling charges/drayage**
- **Electricity and Power supply**. All electrical and pipe installations work from source of supply at the exhibition (even if these works must be carried out solely by the Organiser's official Contractor). Additional connections and secondary wiring works shall be borne by the Awardee.

No additional extra costs will be accepted under any circumstances.

The price does not include:

- **Wi-Fi** service for the entire Pavilion.

FOURTH. – Estimated Contract Value

The estimated value of the contract considers the value of the contract and the value of four possible extensions (the following four editions of the fair) and amendments.

According to the latter, the estimated total contract value is **SIXTY-THREE THOUSAND FIVE HUNDRED AND TWENTY-FIVE EUROS (63.525 EUR) including VAT**, which includes the following amounts:

- **Main contract maximum budget:** 63.525 €
- **No extensions or modifications are contemplated.**

FIFTH. - Price and payment arrangement

ICEX will satisfy the amount specified in the tender in instalments.

- The first instalment of 50% of the estimated total price is due upon signature of the contract and Contractor's presentation of the corresponding invoice.

- The second instalment corresponding to the remaining 50% of the total price agreed, after the conclusion of the fair upon presentation of the corresponding invoice, issued euros (EUR), once the penalties, if any, have been deducted.

All payments will be made in EUR. The invoices will be paid within thirty (30) days after their presentation.

Administrative requirements for billing- Invoicing details:

- All invoices must be billed to:
ICEX España Exportación e Inversiones, E.P.E. (ICEX Spain Trade and Investment, E.P.E.)
VAT number: ES Q - 2891001F
Paseo de la Castellana 278
E-28046 Madrid (Spain)
VAT number: ES Q2891001F (ICEX is VAT registered in Spain)
- And dispatched to:
ICEX España Exportación e Inversiones, E.P.E.
Economic and Commercial Office in Ankara
And Sokak No. 8/ 14-15-16
Ankara 06680 TÜRKİYE

SIXTH. - Procedure

This briefing will be circulated to multiple Companies and will be published on the LinkedIn website of the Spanish Economic and Commercial Office in Ankara ([link](#))

The Companies interested in bidding may contact ICEX (tenders@icex.es) with any questions about the brief up to (June 26th), at 02:00 PM Türkiye local time (TRT – UTC+03:00).

Please note that any expenditure incurred by candidate Companies in the preparation of the proposals presentation and quotes will be at the expense of those companies involved. Submission of the offer will not generate any fees or reimbursement of any type of expenses.

Submission of an offer and participation in this tender implies the Company expresses acceptance of all the points contained in this briefing.

The proposal needs to be sent via email to tenders@icex.es no later than July 3rd 2026 at 02:00 PM Türkiye Time (TRT – UTC+03:00). Otherwise, the rulings of the bidding process oblige to exclude your entity from continuing in the procedure.

All files should not exceed 4mb in size if sent as attachment; if files are larger, use a verified file transfer service.

The proposal must be presented in English, in electronic format as a pdf file and, where appropriate, an Excel file may be used for numbers.

All competing Companies submitting a proposal should be aware that ICEX Legal Services will review the documentation submitted to ensure compliance with the requirements of this tender.

After verifying compliance with the company requirements (see Document 1), the technical offer (work proposal see Document 2) will be reviewed and evaluated. Once the evaluation scores have been assigned to the technical proposal, the economic offer (Document 3) will be opened and evaluated. **The price contained in the economic offer will not be known until that moment.**

A decision will be made within an estimated period of four (4) weeks from the published proposal due date. The decision will be officially notified via email, to enable the selected company to begin work promptly.

Proposals not submitted within the deadline will be excluded.

Non-compliance with any of the requirements established in the present briefing will result in the disqualification of the Company concerned.

IMPORTANT: Proposal submission must be divided into three (3) separate documents with their annexes detailed as follows:

All the documentation shall be submitted only in ELECTRONIC FORMAT.

- **Document 1: LEGAL DOCUMENTATION TO BE SUBMITTED**

The Tenders shall provide detailed information about their companies with reference to the following items:

- Legal status, structure, size (turnover, number of employees).
- All competing bidders will be required to provide a solvency report in order to prove that the annual volume of business, referred to the best exercise within the last three available depending on the dates of constitution or start of activities of the bidder and submission of offers, is equal to or greater than 63,525 € VAT included.
- Mention of other construction projects in trade fairs in which they have been involved in the last three (3) years, with special skills on construction projects for National Pavilion at Trade Fairs.
- As well as a Letter of acceptance signed by a legal representative of the company whereby, they accept each and every term and condition set out in this Call for a Tender and its Bidding Specifications. (See [Annex 5](#))

- **Document 2: TECHNICAL DOCUMENTATION TO BE SUBMITTED**

The bidder must include the information that will enable the bids to be evaluated through the value judgment criteria.

- Plans and views, prepared by the bidding company, to show a proper comprehension of the project.
- Construction details, drawings, diagrams or photos that allow the evaluation of the technical resolution of the different elements of the project.

The information provide in Document 2 does not clash with the information required in Document 3. The tenderer must avoid introducing in Document 2 any reference with the prices. otherwise, the proposal will be automatically excluded.

- Only this information prepared by the bidders included in Document 2 will be used to evaluate the criteria set forth in this tender.

- **Document 3: ECONOMICAL PROPOSAL**

Documentation to be submitted by the bidders: Only the price per square meter with taxes clearly separated (please use excel file Annex 3 “Economical offer”). Economic proposal must be in Euros (EUR).

ICEX will evaluate tenders based on the prices offered, including VAT.

Proposals exceeding the maximum available budget of 63.525€ – 550 €/sqm x 115,50 sqm. VAT excluded., will not be considered.

[Annex 3 Economical Offer](#) duly fulfilled.

SEVENTH. -Entering into an Agreement

The legal relationship between the successful awardee of the tender and ICEX shall be recorded following the execution of a Contract. Prior the signing of this Contract, the awardee must submit, within

the terms established, the documentation foreseen in the schedule of these specifications ([Annex 1](#) and [Annex 2](#) only for the awardee).

EIGHTH. Force Majeure or restrictions imposed by the Fair Ground Authorities

The successful Awardee of the tender and ICEX will not be responsible for the damages and losses caused to the other party for delays or breaches of the contract that bring their cause in cases of *force majeure* or restrictions imposed by the Fair Ground Authorities. The duties of this contract will be considered suspended while the situation of *force majeure* or trade fair restriction lasts, and the parties will try to reach an agreement in good faith that benefits their respective interests as much as possible. In any case, the party that has knowledge of these facts must inform the other as soon as possible so that said duties are suspended or that the measures deemed appropriate are adopted. If the cause of *Force Majeure* or trade fair restriction extends in time until 2027, either party will be entitled to request the termination of the contract without having to indemnify the other party for it.

NINTH. - Cancellation or postponement of the fair

If the event that the Tradeshow is not held in 2026 or 2027, or the Pavilion is cancelled in 2026 and 2027, ICEX shall solely satisfy the expenses incurred by the Contractor as from the date of award of this contract (and in connection with the same) until the date of formal notice of this circumstance by ICEX. In order to be reimbursed, the Contractor shall previously submit all documentary invoices of the expenses incurred up to that date. In the same way, the Contractor shall reimburse ICEX the amount advanced of the expenses not incurred.

TEENTH. -Execution of the contract

ICEX Project Manager is ultimately responsible for setting up the Pavilion. In the absence thereof, the Coordinator or Manager of the Spanish Pavilion will have ultimate responsibility. Any specific requests made by the exhibiting companies shall be responded to after consulting Project Management. The successful bidder shall not, under any circumstances, respond directly to oral requests, which must be addressed to: ankara@comercio.mineco.es

All construction, assembly and dismantling work, in connection with the Pavilion, must be completed twelve (12) hours before the trade fair opening at latest, except in the event of force majeure or restrictions imposed by the fairground authorities. The last day of such works shall be devoted to cleaning tasks in general and attention to stands. The pavilion must be completely clean one (1) hour before the trade fair opening.

All works must comply with the technical specifications set out in **Section B – Technical Specifications**, using adequate materials/furniture and finish; faulty or low-quality materials shall not be acceptable.

The awardee is likewise obliged to dismantle the stands within the term and provisions contemplated in the regulations of the enclosure, as well to the instructions given by ICEX or its representatives at the trade fair.

ELEVENTH. - Obligations of the Contractor

The Contractor shall be responsible for compliance of all technical regulations established by the Trade Fair Regulations, and to submit them layouts needed for approval as well as for the payment of the deposits asked by Organisers to allow the works at Exhibition Hall that have to be included in the Tender price.

The Contractor shall avail itself of the necessary human and technical resources in order to meet its obligations. If the event that the Contractor subcontracts any of the works herein assigned to the latter, only the Contractor shall be held liable to ICEX, without recourse to the subcontracting company.

Likewise, the provisioning of services and obtaining the necessary permits and authorisations and insurance required to undertake the construction, assembly and dismantling works concerning the Pavilion shall be fully met by the Contractor. In any event, the Awardee must take out a civil liability insurance which covers any claims filed following personal or property damages or losses suffered by workers, exhibitors, visitors or any other person during, or as a consequence, of the construction, assembly or dismantling of the Pavilion. All costs arising from these items must be included in tenderer's price offer submitted.

The Contractor hereby undertakes that throughout the assembly process of the Pavilion; it shall appoint a person vested with sufficient capacity to order the changes which may be required following unforeseen or uncomfortable circumstances during the assembly process.

The Contractor shall likewise provide ICEX with the number of workers required in order to help the exhibitors during the afternoon previous to the Trade Fair inauguration and the morning in which the Trade Fair has been inaugurated and at least two (2) members of its "in-house" personnel to ensure "on-site" proper maintenance of the Pavilion throughout the Tradeshow.

ICEX is entitled to amend or cancel specific items and in that event the Contractor shall be notified of the foregoing sufficiently in advance.

TWELFTH. – Subcontracting

The Contractor will not be allowed to subcontract any of the works assigned hereof, unless ICEX previous authorization. In that event, exclusively the Contractor will be held liable before ICEX for the works or omissions of the subcontracted company.

THIRTEENTH. - Ownership of the designs

All designs used in the Spanish Pavilion are the proprietary ownership of the ICEX, and may not be reproduced, copied or used by the Contractor for any other clients or projects.

FOURTEENTH. - Health and Safety at Work

The Awardee shall be responsible for compliance of all industrial, health and safety regulations established by the legislation of the country in which the Trade Fair is held and by the Regulations of the Enclosure.

FIFTEENTH. – Penalties

15.1 Assembly

ICEX may impose penalties following an inadequate or poor finish, the use of faulty or badly preserved materials, and in general, for any assembly deficiencies. Such penalties shall be reckoned pro rata to the damages caused.

Any delivery delay on the agreed schedule (12 hours before each one of the Trade fair Openings) shall entail a 4% penalty on the total amount of the Contract for each of the first three (3) hours or fraction of an hour, with an additional 10% surcharge from the fourth to the sixth hour. Should the delay exceed six (6) hours, ICEX shall study the appropriate penalty thereon, which in no event shall be more than the result of applying 50% to the total consideration of the Agreement.

If the event that the works are not completed when the opening of the Fair takes place, ICEX may, notwithstanding the penalties foreseen in the foregoing paragraph, claim damages from the Contractor (likewise referred to as the Awardee).

When delay in completion of works is due to any breach of the Trade Fair Regulations, the penalty

system abovementioned shall be enforced.

If all the required elements of the stands are not made available to the participants in due time and manner, ICEX is entitled to apply the penalties it deems appropriate, and ICEX reserves the right to lease such elements to third parties.

15.2 Pavilion maintenance and deficiencies during the fair

ICEX may impose penalties if the execution of the Pavilion maintenance work during the duration of the fair is not carried out properly and within a reasonable period of time to guarantee the normal functioning of the Pavilion; The amount will be set in proportion to the damages caused by the delay and/or poor execution of the work, after hearing the Contractor and by agreement of the contracting authority.

Likewise, ICEX may establish penalties for damages caused during the days of the fair resulting from the use of inappropriate materials, materials not approved by the fair regulations, due to defects in the installation of constituent parts of the stand, which will also be assessed the implications for ICEX or third parties may arise from omissions, errors, inadequate methods or incorrect conclusions in the execution of the contract. The successful bidder must carry out the correction of defective or incorrect work at his own expense. Penalties will be calculated in proportion to the damages caused, after hearing the Contractor and by agreement of the contracting body.

The higher penalties for these concepts will be the following:

- Due to deficiencies in maintenance work during the days of the fair, it may be up to 10% of the contract price.
- Deficiencies in the pavilion, as set out above, that appear during the days of the fair, up to 10% of the contract price.

15.3 Dismantling

ICEX may establish penalties in the event of an inadequate dismantling and withdrawal of the elements used in connection with the decoration of the Pavilion, pursuant to the Fair Grounds Regulations thereon pro rata to the damages caused.

Breach of the dismantling schedule as set out in the Fair Grounds Regulations shall entail the application of a penalty.

Any dismantling delay on the agreed schedule by the Fair Ground Regulations shall entail a 4% penalty on the total amount of the Agreement for each of the first sixth hour. Should the delay exceed six (6) hours, ICEX shall study the appropriate penalty thereon, which in no event shall be less than 10% of the aggregate consideration for the Contract.

SIXTEENTH. – Termination

ICEX is entitled to terminate the Contract following a breach of the Contractor of any of its contractual obligations, in addition to any claim for damages and legal remedies which may be available.

SEVENTEENTH. - Applicable legislation

Construction works shall be governed by the terms of the contract entered into between the awardee Contractor Company and by the tender specifications, which shall be incorporated to the same, and in default of the above, the Spanish legislation shall be applicable.

EIGHTEENTH. – Jurisdiction

In order to solve any dispute, disagreement, issue or claim which may arise from the performance or construction of the Contract executed with the successful Awardee of this tender, the matter will be

referred to the ordinary Courts. The parties, renouncing the jurisdiction that may correspond, expressly submit to the Courts of the city of Madrid.

SECTION B - TECHNICAL SPECIFICATIONS

This Section B – Technical Specifications forms an integral part of the Tender and shall be interpreted in accordance with the General Terms and Conditions set out in Section A.

SPECIFICATIONS OF WORKS:

Trade Fair	Date	Venue	Estimated surface
IAC 2026	5th to 9th October 2026	NEST Convention Centre. Belek, Antalya (Türkiye).	115,5 sqm

The bidder must submit a proposal fitted to the design provided.

The awardee shall be responsible for compliance with all technical regulations established by the trade fair organization and the convention center, and for submitting the layouts for approval, as well as for paying the deposits required by the organizers to authorize the works at the exhibition hall. All these costs must be included in the tender price.

The plans attached are only indicative. The project described in this document may be modified in order to adapt to the specific circumstances of the event and the needs of the exhibitors. Any such modifications shall be carried out at no additional cost.

The dimensions of the different project elements have been calculated based on the sector's functional needs, project coherence, and prevailing market manufacturing standards. However, bidders may propose slight adjustments to some of the dimensions if this would help reduce the overall cost of their offer. If any such modifications are proposed, they must be clearly indicated in the bid and reflected in the submitted plans.

The tender should include in the technical documentation:

- Plans and views, prepared by the bidding company, to show a proper comprehension of the project.
- Construction details, drawings, diagrams or photos that allow the evaluation of the technical resolution of the different elements of the project.
- Photos and detailed information (measurements, finishes and technical specifications) of the proposed furniture, lighting and audiovisual elements

Furthermore, the contractor undertakes to pay any fee arising from performance of work outside hours at the venue, and any other fee that the venue organization might request, both at the beginning and at the end of the show, which are not included in these specifications

The bidder must consider in its quotation the following works:

1. PROJECT OVERVIEW

The purpose of this tender is the design adaptation, construction, assembly, maintenance, dismantling and removal of the Spain Space pavilion for IAC 2026, to be held in Antalya, Türkiye.

Item	Description
Project Name	PE España: Spain Space at IAC 2026
Location	Antalya, Türkiye
Event Dates	5–9 October 2026
Stand Type	Island stand
Stand Surface	115.5 m ²
Maximum Construction Height	5.00 m according to venue regulations
Construction Type	Custom-built stand

2. SCOPE OF WORK

- Executive design development and adaptation based on the project provided by ICEX.
- Production and construction of the stand.
- Technical approvals and organizer submissions.
- Assembly and dismantling.
- Daily cleaning service during the event.
- Onsite technical maintenance during exhibition opening hours.
- Audiovisual equipment supply and technical assistance.
- Furniture supply.
- Graphic production, adaptation and installation.
- Waste removal and responsible dismantling.
- Coffee service includes coffee, water, milk and basic supplies.

3. DESIGN & STRUCTURE

The renderings and floorplan included in the tender documentation represent the intended architectural language and spatial organization of the Spain Space pavilion. Equivalent technical solutions may be proposed provided that the overall visual impact, functionality and aesthetic quality are maintained or improved.

The stand shall present a premium institutional image associated with innovation, aerospace technology and Spanish identity. The overall aesthetic shall prioritize clean lines, integrated construction details, concealed technical elements and high-quality finishes.

FLOORING:

- Raised white platform flooring shall be included whenever necessary to conceal electrical and AV installations.
- Platform finish shall be continuous, levelled and free of visible imperfections.
- Integrated LED strips shall be incorporated into the flooring design to recreate levitating effect.
- All lighting elements shall be flush integrated and safe for public circulation.
- Warm white lighting between 3000K and 3500K is preferred.

WALLS:

- Walls shall be constructed in lacquered or premium painted carpentry finished.
- White melamine may only be accepted if premium finish quality is guaranteed.
- Visible joints, screws or exposed fixings shall not be accepted in public-facing areas.
- The contractor shall ensure smooth and continuous surfaces.
- Rear technical walls shall integrate LED walls, storage and branding areas.

STRUCTURE:

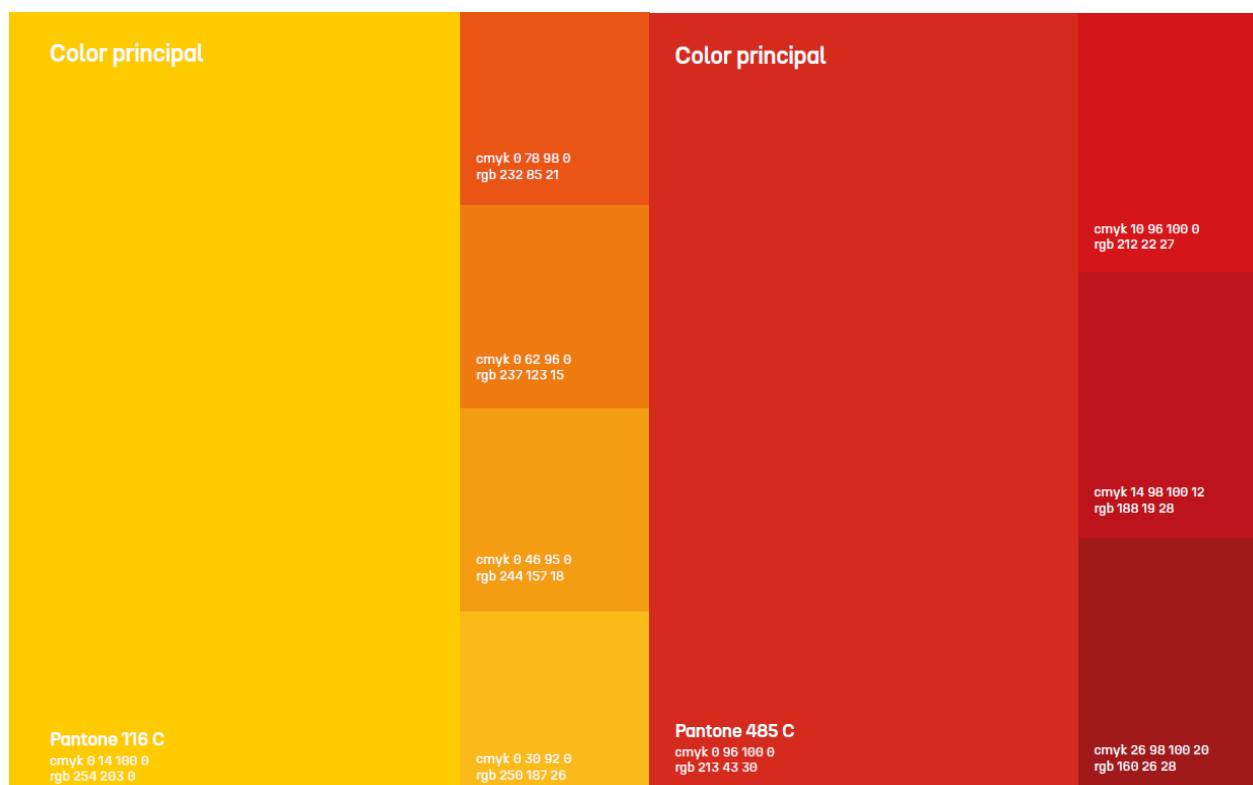
The overhead structure shown in the renderings constitutes the main iconic architectural element of the stand. It shall be constructed using Maxima Octanorm system or equivalent.

This structure may be supported by pillars integrated within the workspace areas of the stand or, alternatively, be suspended from the upper venue structure, subject to venue regulations and technical feasibility.

A solution that enhances a perception of lightness will be considered an improvement. Additionally, proposals incorporating integrated graphics and lighting elements on both the interior and exterior surfaces of the structure will be positively evaluated.

Deco elements shall present a smooth continuous finish in red and yellow tones inspired by the Spanish identity. Faceted appearance shall be minimized whenever technically feasible.

No visible structural reinforcements, ballast systems or technical fixings shall remain exposed to visitors unless previously approved.



FURNITURE:

Furniture for exhibitor units shall be custom-built and integrated into the architectural language of the stand.

Common areas may include catalog furniture provided that quality and visual coherence are maintained.

ICEX AREA:

- Design reception counter with integrated graphics.
- 2 high stools behind the counter.
- Lightened info panel with graphics
- Relaxed area, with sofas or pouffes (4-6 units)
- Coffee bar table with 8/10 units of stools
- Storage for coffee service and all necessary related items shall be provided. This area must include a refrigerator and the required electrical connections.
- These spaces shall be properly illuminated.

EXHIBITOR MODULES:

- 10 integrated exhibitor units.
- Lockable storage cabinet.
- Graphic panel for company branding.
- Working surface approximately 220 cm x 40 cm.
- Integrated electrical outlets.

- Integrated LED lighting.
- Hidden cable management.
- Minimum seating capacity for 2 people.



NETWORKING & PRESENTATION AREA:

- Tables & chairs for meetings and presentations.
- Flexible circulation and open access around the stand perimeter.
- The furniture may be designed to be adaptable, allowing the space to be easily reconfigured into an agora-style presentation area, incorporating elements such as continuous bench seating and rearrangeable tables to facilitate audience use.

If possible, all furniture in total white combined with red, yellow, or orange elements.

The final selection will be made according to what is proposed by the bidder, previously approval by ICEX. It will be evaluated to include a catalogue with different possibilities.

GRAPHICS & BRANDING:

Graphic production, adaptation and installation shall be included in the contractor's scope.

All visible surfaces may be covered with graphics according to the final design approved by ICEX.

Each exhibitor company will provide its own artwork files for the corresponding exhibitor module. It is responsibility of the contractor to receive the artworks from the company, verify them to reach the quality and make possible adaptations.

ICEX may require the contractor to adapt graphic materials provided by ICEX, including carrying out the full graphic composition and layout necessary to cover the different surfaces and walls of the final stand design. All graphic elements will be supplied by ICEX, and the contractor shall be responsible only for their final composition and adaptation to the dimensions of each wall.

No bubbles, lifting edges, visible seams or color inconsistencies shall be accepted.

- Panel: graphics provided by the company should be fully covered.

- Perimeter: A Red perimeter including Icx graphics with number o companies name should be included in de edges.
- Counter: The company logo printed on vinyl will be placed on the side.

The Awarded will be responsible for collecting the graphic files from the participating companies and carrying out any necessary retouching and adjustments prior to production, including direct communication with the companies to complete these adjustments.

If necessary, for companies that do not provide a vector version of their logo, the Awardee shall create a traced version in order to produce it using cut vinyl.

OVERHEAD SIGNAGE:

The stand shall include a highly visible overhead signage element incorporating the text “Spain Space”.

The signage shall be conceived as a lightweight suspended or floating architectural feature integrated into the overall stand design.

The signage shall preferably include:

- Interior & exterior graphics provided by icex or adapted by Awardee.
- Red background or red illuminated volume consistent with the Spain Space identity.
- Integrated lighting or backlit solution.
- Lightweight appearance with minimal visible structural supports. If it is possible, hanging from truss will be evaluated.
- Clean and premium finish quality.
- Concealed fixings and electrical connections.

The contractor may propose alternative technical solutions to optimize visibility, structural stability and aesthetic integration while maintaining the intended visual impact shown in the renderings.

In addition, the rear wall of the stand shall include large-format graphic branding identifying the Spain Space pavilion. Final graphics and artwork will be provided or approved by ICEX.

No visible cabling, exposed fixings or poor-quality finishes shall be accepted in any branding element.

The overhead signage shall remain clearly visible above visitor circulation and exhibitor furniture from multiple access points within the exhibition hall.

LIGHTING:

- General architectural lighting shall be included throughout the stand.
- Lighting shall enhance the spatial concept and architectural features.
- Integrated lighting in exhibitor units and meeting areas shall be included.
- All lighting shall be LED low-consumption type.
- Lighting temperature shall preferably be warm white.

General lighting.

Light fixtures will be installed above the wall to make it visible from a distance and to provide a comfortable atmosphere in the reception area.

Overhead lighting at exhibitor modules desk

As an alternative to the articulated arm spotlight, bidders are encouraged to propose high-quality options that aesthetically integrate the lighting into the top of the tables.

This will be also for the presentation area, the coffee area and the institutional area.

ELECTRICAL INSTALLATION:

Reception areas must be equipped with electrical outlets, both at the counter and in the storage area. The installations must not be visible to visitors to the stand.

Each exhibitor will be provided with two sockets over the module tables. All wiring must be concealed.



The Awardee shall include in the tender price all electrical work, connections, power supply, reports, permits and management of the supply with the fair, as well as the costs of contracting general sockets, hangers or any other items.

The entire installation must comply with the regulations issued in this regard by the organization or the exhibition center, and the successful bidder must submit all documentation requested for this purpose.

- Approximately 20 electrical outlets shall be included.
- Electrical board shall be located inside storage area.
- All cabling shall remain concealed.
- USB/USB-C connectivity shall be included for audiovisual systems.

Icex will share an electrical plan with location of final outlets. The offer should include a proposal for lighting & electrical equipment.

AUDIOVISUAL:

A large-format LED wall shall be integrated into the rear architectural wall of the stand.

VIDEO WALL TECHNICAL REQUIREMENTS: The proposed solution shall consist of a professional videowall display system designed for continuous operation in exhibition and event environments.

1. Resolution and Format

The display system shall support a native resolution of 3,840 x 2,160 pixels (4K UHD) per unit or equivalent combined resolution across the videowall. The system must ensure proper scaling and content distribution to maintain image integrity across the entire display surface.

2. Videowall Configuration

The solution shall be fully compatible with videowall configurations of various sizes and layouts. The bidder shall specify the proposed configuration (e.g., number of panels, arrangement, total dimensions in mm) and ensure seamless integration between units.

3. Bezel and Visual Continuity

Displays shall feature ultra-narrow bezels (to be specified in millimeters), minimizing the visual gap between panels. The system must guarantee visual continuity and alignment across the videowall.

4. Brightness and Contrast

The displays shall provide a minimum brightness suitable for exhibition environments (recommended ≥ 500 cd/m² for indoor use). Contrast ratio should be optimized to ensure clear visibility of content.

5. Pixel Pitch

Where applicable (particularly for LED solutions), the bidder shall specify the pixel pitch, which must be appropriate for the intended viewing distance and application.

6. Processing and Control System

The videowall shall include a dedicated video processor/controller capable of:

- Handling multiple input sources (HDMI, DisplayPort, etc.)
- Managing content scaling and distribution across the wall
- Supporting flexible layouts and content zoning
- Enabling remote management and monitoring
- Integrated sound system & wireless microphones.

MISCELLANEOUS

Project Approval and Permits

The Awardee will be responsible for managing and arranging with the fair all necessary permits for the execution of the stand and for compliance with the fair's regulations, both technical and regarding safety and fire protection.

If requested, the Awardee must provide the fair organizers with the necessary plans to ensure understanding and approval of the project, and cover any deposits or fees required as a prerequisite for authorizing the work within the exhibition venue.

Production

The tasks to be carried out by the Awardee also include communication of the project to the exhibitors and its adaptation to their specific needs. These requirements will be minor (such as removing shelves or adding extras, subject to additional cost, like audiovisual equipment, graphics, or lighting, etc.) and must not alter the original stand design. Any such adaptations must be approved by ICEX.

The Awardee must adapt the stand design and submit the final plans to each exhibitor for their approval.

Assembly

The Awardee must appoint a representative to act as ICEX's point of contact and serve as the Project Manager. This person will coordinate the requirements of the exhibitors, ICEX, and the fair venue during both the production and assembly phases.

This same person must be physically present at the fair to oversee the on-site assembly of the pavilion.

Cleaning

The pavilion must be handed over 24 hours before the official opening. Stands must be delivered fully clean so that exhibitors can begin setting up their products upon arrival.

The pavilion will be considered delivered only if the stands are completely clean—not only floors and furniture, but also the inside of showcases and shelf surfaces—so that exhibitors can place their products on clean surfaces. The interior of the storage rooms must also be clean for storing merchandise boxes.

If this requirement is not met within the established timeframe (24 hours before the opening), the penalties specified in the Specific Terms and Conditions will apply.

The Awardee must provide sufficient in-house staff to carry out this task in advance. Additionally, cleaning personnel must be present in all halls where pavilion stands are located to perform necessary touch-ups during the day before and the morning of the opening.

Since the fair's cleaning service is often saturated on the day before and the morning of the opening, the Awardee may not rely entirely on them for all cleaning tasks. It is essential that the Awardee assigns its own cleaning staff as deemed necessary. Based on ICEX's experience in previous editions, it is recommended to have a minimum of two (2) people available at least 48 hours before exhibitors arrive (i.e., 72 hours before the opening), equipped with the necessary cleaning supplies to clean the stands as they are completed—regardless of any parallel final post-construction cleaning services contracted with the fair.

The stands must be absolutely clean:

- When the exhibitor arrives to set up their product, 24 hours before the opening, they can place it in clean storage areas, showcases, and on shelves.
- After product placement, the stands typically get dusty again due to airborne particles. Therefore, a second round of cleaning is required so that the stands are clean on opening day—at least one hour before the official opening—allowing exhibitors to make last-minute adjustments on clean surfaces.

Failure to deliver the stands clean (floors, showcases, and furniture) 24 hours before the fair opening will result in a penalty.

ICEX will arrange for a general pavilion cleaning with the fair for the days following the opening.

Final Handover

The assembly and decoration work must be completed 24 hours before the official opening, unless otherwise restricted by the exhibition venue. The final day should be reserved for cleaning and exhibitor assistance.

The Spain Pavilion must be delivered completely clean, with all associated costs covered by the awarded company.

Dismantling

The dismantling, waste management, and any other formalities or fees associated with the scope of work in this tender will be the responsibility of the awarded company. The dismantling must be completed within the deadlines and conditions established by the exhibition venue.

Maintenance

The Awardee must provide maintenance service for the Spain Pavilion throughout the entire duration of the fair. This service must be performed by one or more individuals capable of resolving any type of incident.

These personnel must be physically present at the fair for its full duration and be able to communicate in either Spanish or English.

The Awardee must build the Spain Pavilion in such a way that any potential issue can be resolved by the on-site maintenance team. Therefore, it is advisable to consider the pavilion's conditions and apply a rationalized construction system that allows repairs within a maximum of 12 hours from notification.

Photographic Report of the Pavilion

The Awardee must provide a final photographic report of the pavilion ONLY IN DIGITAL FORMAT. This report must include at least general views of the islands, as well as detailed images of the design, stands, and institutional area, with special attention to the visibility of logos.

Additional Information

The Awardee will be required to comply with any instructions, corrections, and modifications issued by ICEX, both during the project phase and throughout the preparation and construction of the pavilion.

The Awardee must also work jointly and in coordination with the ICEX team.

ICEX reserves the right to inspect and monitor the quality of the finishes and the manufacturing process of all materials to be used in the construction of the pavilion, as many times as deemed necessary. The Awardee must comply with any directives issued by ICEX as a result of these inspections.

The more detailed and well-defined the proposal, the better the technical criteria can be evaluated. Similarly, any aspects not sufficiently explained may not be fully assessed.

Environmental criteria

In order to improve management aimed at sustainability, the environmental impact on the environment becomes a relevant variable in ICEX activities as differentiating factors.

In that way, the proposals will be sensitive to the protection of the environment to contribute to the prevention of pollution. Environmental management will be considered a strategic element as a competitive advantage over competitors so that ICEX becomes a reference for the sector.

Particular value will be placed on:

- Use of appropriate environmental materials and products
- Minimize waste production and recycling
- Reduction of waste generation
- Reduction of the emission of gases
- Use of eco-labelled products or other equivalent quality marks
- Use of recyclable, reusable or recoverable materials
- Use of materials from recycling processes

- Certification of timber and/or forestry products derived from sustainably managed forests

The more detailed and specific the tender is, the easier it will be to assess the technical criteria. Likewise, aspects that are not sufficiently explained cannot be assessed to their full extent.

ANNEXES

ANNEX 1 – Legal Documentation to be Submitted

Documentation to be submitted only by the successful bidders:

- Certificate of Public Liability insurance or a third part risk coverage as per Clause Fourteenth of these Bidding Specifications and in accordance with the requirements settle in the Trade Fair Regulations.

ANNEX 2 – Technical Documentation to be Submitted

Documentation to be submitted only by the successful bidder:

- The successful bidder shall submit, fifteen (15) days before formalizing the contract, a complete project plan for setting up the trade fair. For this purpose, ICEX shall provide in good time the final layout of the Spanish Pavilion, the list of companies taking part in the trade fair and the regulations of the Trade Fair Organization.

ANNEX 3 – Economical Offer

Documentation to be submitted by the bidders. **Duly fulfilled to be included in the bid.**

ANNEX 4 – IAC 2026 Spain'S Design Guidelines

Layout plans are only indicative. A final layout will be sent, if necessary, to the successful bidder in good time before the dates of the Show.

ANNEX 5 – Letter of acceptance signed

Documentation to be submitted by the bidders. **Duly fulfilled to be included in the bid.**