



PARTICIPATION REQUEST VINISUD 2017

MONTPELLIER – JANUARY 29TH-31ST, 2017

COMPANY DETAILS

BUSINESS NAME:
(Indicate the name you wish to have exactly displayed in the **catalog** and on your **booth** – 25 char.maximum)

COMPANY NAME:

ADDRESS:

PO BOX: POST CODE: CITY: COUNTRY:

PHONE NUMBER: E-MAIL:

WEBSITE: VAT CODE:

YOUR COMPANY ON SOCIAL NETWORKS:

TWITTER: FACEBOOK: INSTAGRAM: SNAPCHAT:

CONTACT FOR THE BOOTH

MR. MRS. FIRST NAME: LAST NAME:

POSITION: DIRECT LINE:

CELL/MOBILE*: E-MAIL (*):

() Important: All correspondence relating to your participation will be sent to this contact. This e-mail address will be used to send you information regarding the trade show. Mobile phone number is used for organizational purposes only.*

INVOICING DETAILS IF DIFFERENT

COMPANY NAME:

ADDRESS:

PO BOX: POST CODE: CITY: COUNTRY:

PHONE NUMBER: E-MAIL:

VAT CODE:

BOOTH LOCATION

◆ COUNTRY OF PRODUCTION:

- ITALY SPAIN GREECE TURKEY LEBANON MOROCCO PORTUGAL TUNISIA EGYPT
 OTHER(S).....

◆ REGION(S) OF PRODUCTION:.....

FURTHER SPECIFICATION

◆ I also produce:

- Organic wine Bulk wine Unique, rare, indigenous or traditional grape varieties Olive oil
 Spirits/other alcohol produced:.....

◆ I propose œnotourism in my wine estate Yes No

VINISUD - ADHESION GROUP

35/37 rue des Abondances - 92513 Boulogne-Billancourt cedex - France

RCS Nanterre B331605790

tél. : +33 (0)1 41 86 41 29 - email : vinisud@adhes.com

1. REGISTRATION FEES *INCLUIDO EN LA OFERTA*

PARTICIPATION FEES

Direct Exhibitor 375€ 0€

Fees include:

- Commercial registration & administration fees
- Civil liability insurance for exhibitors
- The presentation of your company and products in the VINISUD catalog and on the VINISUD website and
- One copy of the official catalog provided onsite during the fair
- Your exhibitor badge(s) and parking badge(s) depending on the size of the booth
- 1 exhibitor kit: 1 spittoon, 1 sommelier knife, drop stop
- 50 E-invitations

SUBTOTAL *Incluido*

2. TYPE OF STAND

PACKAGE 6m² + storage

2 415 €



Non-contractual picture

Package including:

- Carpet
- 1 company sign
- 1 shared storage space with a shelving unit + 1 shared fridge (220 liters)
- 1 socket and 2 spotlights
- 1 glass display
- 2 baskets of 36 Vina 2 glasses, cleaning service three times a day
- Stand cleaning (3 days)
- **Furniture Pack:** 1 table, 3 chairs, 1 reception desk, 1 wastepaper basket

SUBTOTAL 2 €



Non-contractual picture

Package including:

- Carpet
- 1 company sign
- 1 shared storage space with a shelving unit + 1 shared fridge (220 liters)
- 2 sockets and 4 spotlights
- 2 glass displays
- 2 baskets of 36 Vina 2 glasses, cleaning service three times a day
- Stand cleaning (3 days)
- **Furniture Pack:** 1 table, 3 chairs, 2 reception desks, 1 wastepaper basket

SUBTOTAL 2.....€

TOTAL

Subtotal 1 + 2€

DEPOSIT

10% OF SUBTOTAL.....€

The deposit must be enclosed with this document, see terms next page.

EUROPEAN VAT

For European Economic Community companies (EEC)

- If you have a valid VAT number registered with the European Commission VIES website (ec.europa.eu), the French VAT will not be invoiced. Upon reception of the invoice, you will be obliged to declare the local VAT in your country.
- If you do not have a valid VAT number, the French VAT (20%) will be added to your invoice.

For companies outside the European Economic Community (EEC)

- The VAT will not be invoiced.

For all companies

- If your order includes primarily bare surface area, the French VAT (20%) will be applied to your invoice.


PAYMENT TERMS AND DEPOSIT

- **Deposit validating registration: 10% of the total fee.**
Registration can only be confirmed upon reception of your completed and signed registration form accompanied with the deposit.

Upon receipt of your application form, Adhesion Group will issue a corresponding invoice.

10% deposit to be paid:
 - By bank transfer (see bank details attached)
 - By check in euros, made out to ADHESION GROUP, and sent to: ADHESION GROUP, Accounting Department, 35-37 rue des Abondances 92100 Boulogne-Billancourt FRANCE
- **The balance must be paid within 60 days from the invoice date, and by the 30th of November, 2016 at the latest. Recalling the invoice number is mandatory.**

If payment of the balance is not received by November 30th 2016, Adhesion Group reserves the right to refuse the access to your stand (cf. 2nd Article of the General Regulations).

		<h3>Relevé d'identité bancaire</h3>		
Code Banque	Code Guichet	Numéro de compte	Clé RIB	Cadre réservé au destinataire du relevé
30056	00004	00042084461	93	
IBAN (Identifiant International)			Code BIC	
FR76 3005 6000 0400 0420 8446 193			CCFRFRPP	
Domiciliation				
HSBC FR AGC				
ADHESION GROUP				

Cancellation conditions:

- **In case of cancellation of the participant after November 30th 2016, the signatory is liable for the whole of the initial amount for participation.**
- Withdrawal from the event can only be notified to the organisers by registered letter with acknowledgement of receipt, the post-mark being taken as proof of postage.

By signing the registration form, the participant shall be deemed to have agreed to be bound unreservedly by the clauses of these regulations. In the event of dispute, the participant undertakes to submit his complains to the organisers. In case of litigation, Nanterre will be the tribunal with jurisdiction.

Responsible's name:

Position:

Date and signature:

Company stamp:

Place:

Date:

Compulsory

GENERAL EXHIBITION REGULATIONS

ARTICLE 1. ORGANISATION, PURPOSE, DATE AND DURATION

1.1. Organisation

The Vinisud 2017 exhibition is organised by the Adhesion Group company, a subsidiary of the Euromoney Group, a limited company with capital of 300,000 euros, headquartered at 35/37 rue des Abondances 92513 Boulogne-Billancourt cedex - France.

1.2. Purpose

These regulations define the terms and conditions under which the Adhesion Group company, in its role as General Commissioner, organises and operates this exhibition. It sets forth the respective responsibilities and rights pertaining to the participant and the organiser. The participant formally undertakes to comply with these regulations.

1.3. The organiser shall set the dates, duration and place of the event.

1.4. The organiser reserves the right, at any time, to change the opening date or the duration of the event, or to opt to extend, postpone or cut short said event without rendering itself liable to the participants for compensation of any kind.

ARTICLE 2. CONTROL AND ACCEPTANCE OF ADMISSIONS

2.1. Admission

An admission request signed by a person authorised to engage the responsibility of the Exhibiting candidate must be submitted on the official enrolment form provided by the Organiser for the use of that candidate.

2.2. Receipt of this request by the Organiser implies that the Exhibiting candidate has read and understood these rules, and accepts them unreservedly.

2.3. The candidate's submission of its enrolment form also implies acceptance of all new conditions dictated by specific circumstances and which the Organiser shall be entitled to impose, including by verbal statement, upon the exhibitors, in the interests of the event.

2.4. Each admission application must be accompanied by a deposit payment equal to 10% of the overall price inc. VAT. This deposit shall include all of the fixed participation fees.

Following notification of the admission of the Exhibiting candidate, no request for termination of participation in the exhibition may be considered for whatsoever reason.

The deposit paid shall, in any event, definitively remain the property of the Organiser.

2.5. The value of the booking fee is set for each Exhibition by the Organiser. This sum may, however, potentially be subject to revision if the cost of materials, labour, handling, services, etc., and tax and social security payments change substantially between the date on which the Organiser sets the terms and conditions for admission and the date on which the event opens.

2.6. The Organiser does not accept enrolment forms until it has examined them. At all times, the Organiser alone shall be entitled to admit or refuse entry to applicants, without being required to provide justification for its decisions.

2.7. The fact that the Organiser may have made the initial approach to the applicant Exhibitor shall not in any case be deemed by the latter party to constitute an undertaking on the part of the Organiser to guarantee its participation in the Exhibition.

2.8. Admission of the applicant Exhibitor shall not become definitive until the Organiser has issued official notification of its acceptance. From the time of such notification, admission shall then, for the applicant, be definitive and irrevocable.

2.9. Notification of refusal of admission shall also be supplied in the form of a specific document. Such a rejection shall not entitle the unsuccessful applicant Exhibitor to any compensation payment. The applicant shall not be entitled to reimbursement for any of the sums paid to the Organiser, with the exception of application setup fees, which shall remain the property of the Organiser.

2.10. Also to be deemed null and void, even in the event where they have been accepted and despite any allocation of space, are applications from exhibitors whose business affairs are being handled or assisted, for whatsoever reason, by a representative of the law.

ARTICLE 3. OBLIGATIONS AND RIGHTS OF THE EXHIBITOR

3.1. In accordance with Article 11.8 of the GENERAL REGULATIONS GOVERNING FAIRS AND EXHIBITIONS, approved by the Decree of 7th April 1970, signed by the Minister of Trade, all applications, once accepted, definitively and irrevocably commit the applicant, who thereupon becomes liable for the full value, including VAT, of the invoice which shall be sent to that party.

3.2. The overall value of that invoice is due, following official notification of admission, within 60 days of the invoice date (and at the latest 2 months before the exhibition opens).

All delays in payment, in accordance with Law 92.1442 of 31st December 1992 (modified), shall attract, as a penalty clause, a penalty equal to three times the legal interest rate plus a fixed allowance of 40 euros for recovery, once an official Notice has been sent.

However, in the event of a failure to pay by the stated due dates, the organiser shall be duly entitled to consider, without the need for any specific formality, that the application has been terminated, and may use the allocated space in whatever way it deems fit.

3.3. VAT is payable by all exhibitors, without exception or reserve, and regardless of their nationality. This is because it applies to services supplied on French soil.

For bare surfaces, VAT is payable regardless of the business location of the exhibitor.

3.4. The act of signing an enrolment form which has been accepted commits the Exhibitor to occupying the allocated stand or space from the time the event opens, and to keep it in good order, with all necessary staff, until the Exhibition ends.

3.5. A subscription resulting from the submission of an enrolment form constitutes a formal enrolment and an agreement to be bound by the terms of the regulations and all additional regulations, whether in annex or extract form, published in documents of all kinds produced by the Organiser. The same is true with regard to compliance with any requirements of law and order which may be stipulated by the Public Authorities, by the Concessionaire of the exhibition site (*Parc des Expositions de Montpellier*), and by the Organiser.

3.6. Terms and conditions of transfer or sub-letting

It is forbidden to transfer all or any part of the allocated stand or space. However, subject to the agreement in principle of the Organiser and the submission of the names of each participant, joint stands may be organised, each of which is created by a Co-ordinating Exhibitor who shall alone be jointly and severally liable in the eyes of the Organiser.

3.7. In this case, the enrolment fees for each of the sub-exhibitors shall be added to the application setup fees specified in the enrolment form.

3.8. The products and technologies presented must appear in the list of items which are authorised for exhibition, drawn up by the Organiser and stated on the application form.

3.9. The Organiser specifically reserves the right duly to require the removal of all non-listed products, or to expel an Exhibitor who has not received approval, without prejudice to the Contracting Party's application of the sanctions stated in Article 8 of the Exhibition rules.

3.10. Exhibitors are formally prohibited from attracting attention by shouting or by use of a microphone or sound equipment. The same applies to all advertising.

ARTICLE 4. OBLIGATIONS AND RIGHTS OF THE ORGANISER

4.1. The Organiser alone is entitled to produce the stand layout map.

4.2. The organiser may not be held responsible for small differences which may be observed between the stated dimensions and the actual dimensions of the booked area. The same shall apply to all posts which may be located on the area occupied by the stand.

4.3. The Exhibitor also reserves the right to modify, wherever it deems appropriate, the size and layout of the areas requested by the Exhibitor. No objections of this kind by exhibitors shall be deemed to be valid.

4.4. The Organiser is exonerated of all responsibility with regard to general harm of any kind (including problems related to enjoyment [of facilities/services] and all commercial harm) which may be experienced by exhibitors for whatsoever reason, particularly with regard to delayed opening, premature termination of the event, closure or destruction of stands, fire or other damage, etc.

ARTICLE 5. OCCUPATION AND USE OF FACILITIES

5.1. At the time of taking possession of the stand allocated to it, the Exhibitor shall be obliged to draw attention to any damage which there may be to the facilities placed at its disposal. This claim must be made to VINISUD's General Office on the day on which possession is taken; beyond this time, any repairs which need to be made will be invoiced to the Exhibitor.

5.2. Architectural Commission

This commission is, as part of the general aesthetics and decor plan for the exhibition specified and imposed by the Organiser, responsible for considering any personal construction or installation proposal which may be made by exhibitors.

Note: Stand fronts which look onto a walkway must include a 2.5m opening every six linear metres.

5.3. Safety measures

5.3.1. With regard to the installation of stands, and particularly the materials used, exhibitors are required to comply with the general safety clauses in the Exhibitor's Guide.

5.3.2. The Exhibitor is warned that a Safety Commission will check that the terms stated above are complied with, and that authorisation to open a stand may be refused by this Commission or by the Organiser if this stand does not comply with the safety requirements in force. The Exhibitor must be present on its stand at the time of the visit by the Safety Commission.

5.3.3. **The Organiser declines all responsibility in the event of the stand's closure by order of the Safety Commission as a result of a failure to comply with the rules in force. Following any such decision, the Organiser is not required to make any reimbursement of any amount to the penalised Exhibitor.**

5.3.4. The operation of equipment, as well as the installation or distribution of objects which are likely to cause disruption or danger to other exhibitors or visitors, is prohibited.

5.3.5. All machines being demonstrated must be fitted with a safety device, particularly in the case of those with moving components, which may not be left unmonitored by the Exhibitor's representative, even if the barrier specified by the safety regulations is in place.

5.4. Signs and posters

No advertising signs or boards may be placed outside stands. External signs are placed by the Organiser in accordance with a joint plan applicable to all exhibitors.

5.5. Special work

5.5.1. Representatives of stands whose installations require special work (removal of partitions, support for flooring, etc.) must declare this fact on their enrolment form, stating, as far as possible, the significance of such work.

5.5.2. With regard to exhibitors who have opted to exhibit using unequipped floor space: The Exhibitor is required to supply details to the Organiser, at least 45 days prior to the opening of the Exhibition, enclosing all such explanations, evidence, diagrams and layout plans as shall assist the understanding of the issue in question.

5.6. Decoration and fitting-out

5.6.1. The Exhibitor shall perform specific decoration work on its own stand and shall do so at its own responsibility, taking account of these regulations.

5.6.2. Each Exhibitor must have completed its installation and the setup of the technologies being exhibited and all of its equipment prior to the visit of the Safety Commission; the schedule for the Commission's visit shall be specified in the technical information supplied to the Exhibitor.

5.7. Maintenance of stands

5.7.1. The stand must be occupied continuously during opening hours by a competent person.

5.7.2. No exhibitor may de-equip its stand or remove any of the articles from that stand before the end of the event, even if the event is extended.

5.7.3. No-one shall be authorised to position themselves outside the area of the stands to advertise a product or technology, whether being exhibited or not.

5.7.4. All attempts to conduct surveys within the Exhibition are prohibited, except where such surveys are carried out by the Exhibitor on its own stand and are aimed entirely at its own visitors.

5.7.5. Stands must be maintained in a state of impeccable cleanliness. The cleaning of each stand must be completed before the morning on which the exhibition opens, and must be performed by the Exhibitor every day before the doors open.

5.8. Packets and merchandise

All packets must be carefully labelled. Arriving items shall be left at the relevant stand areas, at the risk of the recipients, **unmonitored by the Organiser.**

Exhibitors are required to guard their stand themselves until all of their merchandise has been removed in full.

5.9. Opening hours

The exhibition's opening hours are set by the organiser, and are specified in the technical information.

ARTICLE 6. OFFICIAL FORMALITIES

6.1. Catalogue

The Organiser shall benefit from the right to publish and distribute the catalogue for the event, whether for profit or free of charge. It shall be entitled to assign some or all of this right, as well as the advertising included in this catalogue.

6.2. SOCIETY OF AUTHORS

In the absence of an agreement between the exhibition site (*Parc des Expositions de Montpellier*) and the Organiser, exhibitors will need to deal directly with the Montpellier' *Parc des Expositions* exhibition site if they will use music data during the presentation of their products and technologies. The Organiser declines all responsibility with regard to SACEM in this respect. However, Exhibitors are reminded that amplification of all kinds on stands is prohibited.

6.3. INSURANCE

The Adhesion Group company bears civil liability in its capacity as the organiser of VINISUD.

The exhibitor is itself be covered by an individual civil liability insurance policy from the organizer and included in the registration fees.

The exhibitor is insured by the Organiser against theft, water and fire damage, but only for the equipment and objects appearing on its enrolment form and the subscribed options. **The Exhibitor must provide its own insurance for the furnishings, equipment and products it brings to the exhibition itself. The Organiser shall not be held responsible for any theft or damage which may occur outside the exhibition halls.**

The insurance cover shall cease to apply as of the time when the exhibition finally closes.

ARTICLE 7. APPLICATION OF THE REGULATIONS

7.1. Any breach of the terms of these regulations, or of any additional regulations or any requirements governing the safety of the event, may result, at the option of the Organiser alone, in the immediate expulsion (temporarily or definitively) of the Exhibitor, without any compensation or reimbursement of the sums paid and without prejudice to any further action which the Organiser may take against the Exhibitor.

7.2. Such exclusion need not be subject to prior warning.

7.3. A non-exhaustive list of reasons for excluding an exhibitor includes a lack of insurance, a failure to comply with the required stand layout and arrangement, a failure to adhere to safety regulations, etc.

7.4. Compensation may potentially be payable by the Exhibitor to make good non-pecuniary or material damage resulting from these breaches as a result of the harm suffered by the Exhibition.

7.5. To this effect, the Organiser shall be entitled to retain the products and equipment exhibited, as well as furnishings or decorative items belonging to the Exhibitor.

7.6. **In the event of a dispute with any exhibitor with commercial or industrial company status or not subject to the rules governing attribution of jurisdiction decreed by the French Code of Civil Procedure, the Courts to which the Organiser's Head Office is subject shall alone hold jurisdiction.**

Only the French text of all Exhibition documents shall apply to all exhibitors of any kind; English versions, or versions in any other language, are supplied for the purposes of information only.

ARTICLE 8. CANCELLATION FOR EXTRAORDINARY AND UNFORESEEABLE REASONS

In the event of force majeure, independent of the organiser's wishes, forcing the organiser to cancel the VINISUD 2017 event in full or in part (terrorist threats, floods, demonstrations, complete or partial destruction of the exhibition site, etc.), accepted registrations shall remain definitive and irrevocable, and shall not give rise to any reimbursement or reductions in their total value, and shall thus fully remain the property of the organiser. However, the organiser undertakes [in these circumstances] to reschedule VINISUD 2017 for a later date, under the same terms and conditions stated in the Exhibition's general regulations.