

# Alvaro Bereincua

[bereincua.alvaro@gmail.com](mailto:bereincua.alvaro@gmail.com)

Contact number: (+34) 677 78 47 76 / South African: +27 (0) 63 725 5573

c/ Ormetxe 3, 2º Izq, Getxo 48992 Vizcaya, España (Spain)

LinkedIn: <https://es.linkedin.com/in/alvaro-bereincua-685884a9>

## SUMMARY

---

I am a very high motivated person, ambitious and win drive. I am looking for new opportunities where I can develop myself as a professional. What I most appreciate from a job is learning, together with internationalization and promotion opportunities. Through my previous work experiences I have developed several skills such as dealing with uncertainty, negotiating with people from other countries and working under high pressure.

## WORK EXPERIENCE

---

Nov 2016 – to date **Spanish Chamber of Commerce - Global Training Program** *Johannesburg, South Africa*

The aim of the Chamber is to increase the business relation between South African and Spanish companies.

We provide different services such as consultancy, networking events and market research.

Jan 2016 – Oct 2016 **BeWanted - Key Account Manager** *Madrid, Spain*

We helped companies to recruit the best profiles for joining their graduate programs. My task was to bring new customers, to explain the project to the HR Directors of the biggest companies in Spain and to manage those relations.

Sept 2015 – Jan 2016 **Gfk Emer Ad Hoc - Intern** *Madrid, Spain*

Market research focused on energetic and media sectors of Spain and LATAM. Data analysis, big data, design thinking and reporting.

Summer 2014 **Deutsche Bank internship** *Bilbao, Spain*

Support in commercial and corporate banking.

## EDUCATION

---

2014 – 2015 **University of Ghent** *Ghent, Belgium*

Erasmus Exchange Program focused on international relations

2011 – 2015 **Autonomous University of Madrid** *Madrid, Spain*

Major Degree: Business administration and management

2003 – 2011 **Gaztelueta High School** *Bilbao, Spain*

## LANGUAGES

---

- **English:** High level (C1)

- **Spanish:** Mother tongue

## Other Skills

---

- **Computer skills:** I have taken several courses of **Microsoft Office**. Ability of working in both Windows and Mac systems. Well versed in Windows, MS Office (Power Point, Word, Excel), basic command of SPSS.
- **Social skills:** Keen on living and working with people in **multicultural** environments, in positions where **communication** is an asset and dealing with situations where **teamwork** is essential. I consider myself very hard working and perseverance.
- **Additional experience:** I have also worked as waiter for a catering called "La Coccocha" in Madrid and as camp instructor in the Chelsea FC Foundation in Malaga, Spain.
- Several summers spent abroad in different countries (UK, USA) improving my English and trying to meet different people and cultures.
- Love sports in general, among them, tennis, cycling and football. My passion is travelling.