



WARNING ABOUT POSSIBLE FRAUD

Recently, the Spanish Economic and Commercial Office in New Delhi has been receiving numerous queries from Spanish exporting companies in the agri-food sector¹ about the veracity of the certifications required by Indian importing companies to purchase their products. These are quality certifications that are not compulsory for exporting products to India.

The possible fraud would work as follows:

An Indian company contacts Spanish companies under the pretext that they are going to make large imports of their products. To this end, they inform the Spanish company of the need for a certificate confirming the quality of the product without which, they claim, it is not possible to import any agri-food product into India.

In order to carry out this certification, they provide a list of one or several certifying companies² with offices in Poland, Kazakhstan or China that can carry out the certification for a price of 1,000 euros.

In the enquiries we have received, the required quality confirmation certificates are not necessary to access the Indian market. In fact, most of these types of procedures, related to certifications or product registration, are carried out by the Indian importer and not by the foreign exporter.

Therefore, in the event of receiving any commercial proposal that fits the above description, Spanish companies are kindly requested to take extreme security measures and to contact this office immediately at the following e-mail address:

nuevadelhi@comercio.mineco.es

In New Delhi on 28/03/2022

¹ Canneries, vinegar producers, juice producers....

² They never demand that it be with these companies, but rather they raise it as an available option to speed up the process.